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FOR IMMEDIATE RELEASE

Tuesday 30th September 2008, St Albans, Hertfordshire.

Kuennecke confirms UFE as new Distributor

A new partnership has been announced between Otto Künnecke GmbH and St Albans-based Unique Finishing Equipment Ltd. UFE has been appointed as the exclusive UK and Eire distributor for all Künnecke products.

Künnecke secure plastic card mailing systems are well known in the UK card industry. The company also manufactures PIN mailing systems, passport and ID verification, sorting and packaging equipment as well as document and envelope inspection and sorting systems.

UFE has over 15 years experience in sales, marketing and support of systems to the plastic card, mailing and security print industries. Lindsay Orr, Managing Director, states “we will be focusing this experience on the complete range of Künnecke products and look forward to working together with our customers to enhance their knowledge of the wide variety of systems which Künnecke has to offer, some of which have been previously unmarketed in the UK.” Ms Orr continues “We think Künnecke has been hiding its light under a bushel over here and we’re going to do our best to change that.”

Künnecke’s PIN mailing systems are installed at most of the major German banks and their ID systems are in use for government projects worldwide.

Managing Director of card manufacturer PCC, Nick Cahn, recommended UFE to Künnecke’s owner, Carl-Otto Künnecke, earlier this year. “We have bought several key pieces of capital equipment from UFE and they are one of our best suppliers. We are pleased that we are able to continue this relationship with the Künnecke systems.” PCC have two C6000 secure card attaching systems, the latest of which is the only machine in the UK with the new two pass verification module, giving PCC the option to automatically re-read any card which should misread in the first pass owing to dust, print inaccuracy or setup.

Thames Card Technology’s Paul Underwood remarked “Unique Finishing Equipment is a perfect distributor for Künnecke. We trust UFE implicitly. We know that everything they do, from service and support to sales queries is carried out with our best interests in mind.”

Otto Künnecke has been based in Holzminden, Germany since 1934 and has over 120 full time staff at its production facility. It has a presence in 28 countries around the world and many years of experience in the finishing industry.

##ENDS##

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L-R: Ronald Düe (Head of Technical Management at Otto Künnecke), Lindsay Orr (MD of UFE), Carl-Otto Künnecke (MD of Otto Künnecke).

A larger version of this photo can be downloaded at:
www.uniquefinishing.co.uk/images/rd_lo_cok.jpg



The Künnecke MAILok Pin Handling System PHS-DL

A larger version of the PHS-DL can be downloaded at:
www.uniquefinishing.co.uk/images/phs_dl.jpg